



SMA Solar Technology AG – Press Release

SMA Solar Technology AG Opens Sales and Service Office in Thailand

Niestetal/Bangkok, June 5, 2012 – SMA Solar Technology AG (SMA) officially opens its new sales and service office in Bangkok (Thailand) today. The global market leader offers a comprehensive product range with solar inverters for all plant sizes, from residential rooftop to megawatt solar power plants, for on-grid as well as off-grid applications, to its customers in Thailand. Additionally, the new Thai office is offering professional consulting for photovoltaic project planning, customer training and an extensive range of services.

“With our 30 years of experience and superior technology, we will be able to significantly contribute to a nationwide sustainable and reliable energy supply based on renewable sources in Thailand,” explains Pierre-Pascal Urbon, Chief Executive Officer and Chief Financial Officer of SMA Solar Technology AG. “With the clear commitment of the Thai government to enhance the power generation from renewable sources, we expect significant market growth over the next couple of years.”

The Thai government strives to become more independent from fossil fuels, and the country profits from high solar irradiation. Against this background, the generation of electricity from photovoltaics can play an important role in the future energy supply for Thailand.

SMA has already contributed to a number of major solar projects in the country. By establishing a local presence there, SMA actively acknowledges the increasing importance of the Thai market. “SMA inverters are tailored to the specific requirements of the Thai market. They work reliably even under the harshest conditions. The high-quality products not only offer high efficiency and reliability for extended energy yields, but also a long service life and low cost of operation”, says Anuson Atilaksana, General Manager of SMA Thailand. “Visitors at the Renewable Energy Asia fair in Bangkok can experience our products and services firsthand at our booth from June 6 to June 9, 2012.”

The opening of the Bangkok office is the next step in SMA’s successful internationalization strategy. The company is represented in all key photovoltaic markets in 20 countries around the globe. An additional foreign company will be established in South Africa soon.



About SMA

The SMA Group generated sales of €1.7 billion in 2011 and is the global market leader for solar inverters, a key component of all PV plants. It is headquartered in Niestetal, near Kassel, Germany, and is represented in 20 countries on four continents. The Group employs more than 5,500 people worldwide, plus a number of temporary employees that varies on a seasonal basis. SMA's broad product portfolio includes a compatible inverter for every type of module on the market and for all plant sizes. The product range includes both inverters for photovoltaic plants connected to the grid as well as inverters for off-grid systems. SMA is therefore able to provide ideal technical inverter solutions for all plant sizes and types. Since 2008, the Group's parent company, SMA Solar Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and also in the TecDAX index. In recent years, SMA has received numerous awards for excellence as an employer and achieved first place in the nationwide "Great Place to Work[®]" competition in 2011 and 2012.

SMA Solar Technology AG

Sonnenallee 1
34266 Niestetal
Germany

Head of Corporate Communications:

Anja Jasper
Tel.: +49 561 9522-2805
Presse@SMA.de

Press contact:

Susanne Henkel
Manager Corporate Press
Tel.: +49 561 9522-1124
Fax +49 561 9522-531400
Presse@SMA.de

Investor Relations:

Julia Damm
Investor Relations Officer
Tel. +49 561 9522-2222
Fax +49 561 9522-2223
IR@SMA.de



Disclaimer:

This press release serves only as information and does not constitute an offer or invitation to subscribe for, acquire, hold or sell any securities of SMA Solar Technology AG (the "Company") or any present or future subsidiary of the Company (together with the Company, the "SMA Group") nor should it form the basis of, or be relied upon in connection with, any contract to purchase or subscribe for any securities in the Company or any member of the SMA Group or commitment whatsoever. Securities may not be offered or sold in the United States of America absent registration or an exemption from registration under the U.S. Securities Act of 1933, as amended.

This press release can contain future-oriented statements. Future-oriented statements are statements which do not describe facts of the past. They also include statements about our assumptions and expectations. These statements are based on plans, estimations and forecasts which the Managing Board of SMA Solar Technology AG (SMA or company) has available at this time. Future-oriented statements are therefore only valid on the day on which they are made. Future-oriented statements by nature contain risks and elements of uncertainty. Various known and unknown risks, uncertainties and other factors can lead to considerable differences between the actual results, the financial position, the development or the performance of the corporation and the estimates given here. These factors include those which SMA has discussed in published reports. These reports are available on the SMA website at www.SMA.de. The company accepts no obligation whatsoever to update these future-oriented statements or to adjust them to future events or developments.