



SMA Solar Technology AG press release

SMA expands partnership with CEP for local integration of utility-scale solar and storage solutions in the United States

Niestetal/Rocklin, January 27, 2026 – SMA Solar Technology AG (SMA) is strengthening its global-to-local strategy by expanding its long-standing partnership with the Italian manufacturer CEP to enable domestic integration of SMA's Medium Voltage Power Station (MVPS) solutions in the United States. This strategic step enhances SMA's commitment to the United States as a focus market in the global energy transition.

Under the initiative, SMA will manufacture inverters in Germany, which will then be integrated at CEP's new facility in Little Rock, Arkansas with an American-made medium-voltage transformer and monitoring equipment to form a complete skid. Final testing to ensure system quality prior to delivery will also be carried out by CEP in the United States. This approach accelerates project timelines, simplifies logistics, and supports increasing U.S.-based content as domestic capacity ramps up.

"The United States is our most important market and remains one of the fastest-evolving clean energy markets in the world," said Florian Bechtold, Executive Vice President Large Scale at SMA. "Establishing local integration capabilities is a strategic step that strengthens our supply chain, supports our customers, and advances clean energy deployment."

SMA and CEP have worked together for nearly two decades, with CEP serving as SMA's partner for MVPS integration and logistics. To support U.S. demand and shorten delivery timelines, CEP has opened a new facility in Little Rock, Arkansas dedicated to domestic integration.

"CEP is proud to deepen our partnership with SMA as we bring MVPS integration to the United States," said Mario Melodia, Chief Executive Officer of CEP. This investment positions us to support faster delivery, local expertise and the growing needs of utility-scale projects across the country."

Initial integration started in January, with a major customer project scheduled to be delivered by the end of February 2026. Increasing availability of U.S.-based content is planned as domestic capacity ramps up.

About SMA

As a leading global specialist in photovoltaic and storage system technology, the SMA Group is setting the standards today for the decentralized and renewable energy supply of tomorrow. SMA's portfolio contains a wide range of efficient PV and battery inverters, holistic system solutions for PV and battery storage systems of all power classes, intelligent energy management systems and charging solutions for electric vehicles and power-to-gas applications. Digital energy



services as well as extensive services round off SMA's range. SMA PV inverters installed throughout the world within the last 20 years with a total output of approximately 144 GW help avoid the emission of more than 64 million tons of CO². SMA's multi-award-winning technology is protected by more than 1,600 patents and utility models. Since 2008, the Group's parent company, SMA Solar Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and is listed on the SDAX and TecDAX index.

About CEP

With more than 30 years of experience and three subsidiaries between Europe and the US, CEP delivers its solutions to more than 70 countries worldwide thanks to the partnership with SMA. It is the leading Italian company in design, construction and turn-key delivery of prefabricated substations. Thanks to its highly specialized workforce, CEP possesses a complete know-how on every component of the substation cabinet, as all parts can be produced in-house, from enclosures to electromechanical equipment such as medium-voltage switchgear and low-voltage switchgear and are certified to meet international quality and safety standards. In addition, the CEP Services Team ensures customer project fulfilment all over the world by providing services like maintenance, repairs and revamping also on third parties substations. As of 2025 CEP has adopted the Italian Benefit Company status with a Two Stars Legality Rating and is certified to be ESG compliant.

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