



SMA Solar Technology AG—Press Release

SMA Solar Technology AG Receives Order for 616 MW Inverter Power in India

Niestetal/Mumbai, November 5, 2016—SMA Solar Technology AG (SMA) and Greenko Energies Pvt Ltd, a market leader, owner and operator of clean energy projects in India, have signed contracts for the supply of 616 MW of Sunny Central 1000CP XT inverters from SMA. With the inverters, Greenko will realize PV power plants in the Indian states of Karnataka and Andhra Pradesh within the next year.

“We are proud that Greenko has chosen SMA to help them bring such a huge amount of clean and affordable energy to the people of India,” said John Susa, SMA Executive Vice President Sales Asia Pacific. „Our highly experienced local sales and service team will support Greenko’s ambitious projects not only with our high-performance, cost-efficient Sunny Central 1000CP XT inverters, but also with the highest level of sales, service and technical support.”

SMA has especially developed the Sunny Central 1000CP XT inverter for high-growth markets with particularly high price pressure and challenging ambient conditions, such as India. “With its outdoor rating, OptiCool technology, extensive earthquake and wind speed tests as well as its highest power density in the market, the Sunny Central 1000CP XT inverter clearly focuses on reducing Balance of System (BOS) components, maintenance and logistical costs for any solar power plant project”, explained Boris Wolff, SMA Executive Vice President business unit Utility.

“Greenko has chosen SMA based on its many years of global experience, its technologically advanced solutions and comprehensive service portfolio,” said Mr. S.K Mohiddin , Senior Vice President Contracts and Material Management of Greenko. “We are pleased to partner with them on some of our key PV projects in Karnataka and Andhra Pradesh.”

About SMA

The SMA Group with sales of €1 billion in 2015 is the global market leader for solar inverters, a key component of all PV plants, and offers innovative key technologies for future power supply structures. It is headquartered in Niestetal, near Kassel, Germany, and is represented in 20 countries. The Group employs more than 3,000 people worldwide. SMA has an extensive range of products, which offers the right inverters for all module types and plant sizes; for small residential systems as well as large-scale plants, grid-connected photovoltaic systems as well as off-grid and hybrid systems. Moreover, SMA offers system technology for various battery technologies and system sizes and collaborates with renowned battery manufacturers and companies from the automotive industry. The SMA technology is protected by about 750 patents and utility models worldwide. The range of services is supplemented by comprehensive services



and operational management of large-scale PV power plants. Since 2008, the Group's parent company, SMA Solar Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and is currently the only company in the solar industry that is listed in the TecDAX index.

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