

SMA Solar Technology AG - Press Release

SMA Furthers Collaboration With GreenPowerMonitor With SCADA Solutions for PV Power Plants

Niestetal, February 25, 2015–SMA Solar Technology AG (SMA) and Spain's GreenPowerMonitor, an international leader in monitoring and control systems for PV power plants, have signed an agreement for future cooperation. The intensified collaboration is aimed at deploying coordinated PV power plant solutions, including the SCADA (Supervisory Control and Data Acquisition) system. PV system operators and power plant project planners benefit equally from the planned partnership.

"This cooperation with GreenPowerMonitor means that we can better serve our customers in the large-scale power plant segment with coordinated system technology as well as early system validation and coordinated project development," said Boris Wolff, Executive Vice President of the Utility business unit at SMA. "GreenPowerMonitor's individually customizable systems are the perfect addition to SMA's PV power plant solutions for professional system management and comprehensive asset management. The technology to precisely monitor and control energy production makes an important contribution to the long-term security of investments made in a PV power plant."

SMA and GreenPowerMonitor have already worked together successfully on several PV power plant projects worldwide. Their coordinated system technology helps ensure smooth solar power production. The PV-diesel hybrid power plant in the Bolivian province of Pando provides a good example of this collaboration. The power plant was recently connected to the grid and now supplements the town of Cobija's reliance on diesel with solar energy and two lithium-ion batteries. In conjunction with six SMA Sunny Central inverters, four SMA battery inverters and the SMA Fuel Save Solution, GreenPowerMonitor's SCADA system makes it possible to monitor and control all technical processes without interruption.

GreenPowerMonitor's well-established PV SCADA system offers various possibilities for flexible data collection with a high resolution of up to one second, customizable system expandability and secure data archiving–carried out redundantly, if desired. Automated processes and operating modes optimize the PV power plant's daily operation and increase efficiency. The operator receives support from versatile integrated software tools for detailed data analysis, as well as comprehensive maintenance schedule and tracking effectively supported by system management.

About SMA

The SMA Group with expected sales of more than €790 million in 2014 is the global market leader for solar inverters, a key component of all PV plants and offers innovative key technologies for future power supply structures. It is



headquartered in Niestetal, near Kassel, Germany, and is represented in 21 countries. The Group employs more than 5,000 people worldwide. SMA's broad product portfolio includes a compatible inverter for every type of module on the market and for all PV system sizes. The product range includes system technologies for grid-connected photovoltaic systems as well as off-grid and hybrid systems. The service portfolio is supplemented by comprehensive services and operational management of large-scale PV power plants. Since 2008, the Group's parent company, SMA Solar Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and also in the TecDAX index.

About GreenPowerMonitor

GreenPowerMonitor is currently the independent leader in monitoring, control and asset management of PV systems. GPM has a great deal of experience, with more than 2 GW under management and more than 1,500 renewable energy plants ranging from 2 kW to 266 MW capacity across the globe. GPM creates industry-leading solutions to manage and control PV assets at both the global and individual level in real-time. GreenPowerMonitor operates worldwide: in Europe (Spain, United Kingdom, Italy, Poland, Belgium, Portugal and Greece), North Africa (Morocco), Middle-East, the Americas (U.S., Mexico and Chile), and Asia (India, Thailand and Japan).

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